

# SATYA J. SAHOO

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## EDUCATION

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- University of Miami, Herbert Business School** *2025 Expected*  
Ph.D. in Business Administration, Finance
- Indian School of Business (ISB) Hyderabad** *2014-2015*  
Master of Business Administration, Finance (3.7/4.0, Top 11% of class); GMAT: 730 (Q 50/51)
- Indian Institute of Technology Madras (IIT Madras)** *2010-2011*  
Master of Technology, Computer Communications Networks; GRE Q - 800/800; TOEFL - 110/120
- Indian Institute of Technology Madras** *2006-2010*  
Minor in Economics (GPA: 10.0/10.0), Rank - 1/54  
Bachelor of Technology, Electrical Engineering (Top 0.2% of candidates)

## RESEARCH INTERESTS

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Investment Management, Personal Finance, and Behavioral Finance

## BUSINESS CASES AUTHORED

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S. Deo, S. Sahoo. 2019. Swasth India Foundation: Creating a viable model for delivering healthcare to the urban poor. Indian School of Business

## RESEARCH PROJECTS

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- An Optimal Pricing Model for Multiple Energy Providers** *2010-2011*  
Nominated for the best post-graduate project. Developed an optimum and automated pricing model leveraging features of smart grid by applying concepts from Economics, Optimization Theory and Electrical Engineering and simulated with more than a million dataset to validate the model.
- Machine learning based decision support for primary healthcare delivery** *2009-2010*  
Developed a mobile primary health-care system catering to rural India. Funded INR 1,500,000 by Govt. of Tamil Nadu, India to incorporate the research idea as Newdigdm Technologies Pvt. Ltd.

## ACADEMIC/RESEARCH POSITIONS

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- Indian Institute of Management (IIM) Bangalore** *2019-2020*  
Academic Associate, Finance
- Indian Institute of Technology Madras** *2010-2011*  
Research Assistant, Professor K.S. Swarup, Electrical Sciences, Graduate Research Scholar
- Indian Institute of Technology Madras** *2009-2010*  
Teaching Assistant, Professor Umakanta Dash, Head of Economics Department  
Financial Economics - Undergraduate course

## INVITED CONFERENCES AS SPEAKER(S)/DELEGATE(D)

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- CII supply chain and logistics seminar, Taj Bangalore(D) *2019*
- NASSCOM CSR seminar(S); NASSCOM Marketing-Tech seminar, Bangalore(D) *2018*
- ISB finance club Seminar(S); ISB Leadership summit(D) *2015*
- C K Prahalad seminar, Ross school of business, Ann Arbor, Michigan, USA(S) *2014*
- Academic seminar on Monte Carlo Simulations, IIT Madras(S) *2010*

## SCHOLASTIC ACHIEVEMENTS & OTHER AWARDS

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1. Rank 1 among 50+ students in economics; GPA - 10.0/10.0 in minor ECONOMICS at IIT Madras
2. Rank 13 out of 10,000 candidates in state Chemistry Olympiad
3. Top 11% of graduating class of 770 students at ISB, Hyderabad
4. IIT entrance All India Rank: 757 (Among the top 0.2% of the 500,000 candidates)
5. State Government scholarships throughout schooling for scholastic aptitude
6. Governor's Medal for outstanding service in National Cadet Corps (NCC)
7. Annual Award (2018) for exemplary contribution to strategic & business initiatives, Unisys Corp.
8. Rank 1 in 10K run organized by Unisys; Represented Unisys India at Sydney City to Surf run
9. Received CSR Award of Excellence for leading several employee engagement events at Unisys India

## FINANCE INDUSTRY/START-UP EXPERIENCE

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**Ninjacart (B2B E-commerce Start-up, Raised \$200Mn)**, Bangalore, India 2019-2019  
*Associate Director, Business Finance & Strategy*

Developed capital allocation model for growth & expansion plans

**Unisys Corp. (NYSE: UIS, B2B SaaS)**, Bangalore/Sydney/San Francisco 2017-2019  
*Manager, Corporate Finance & Strategy*

Instrumental in devising 5-year strategic plan presented to the Board of Directors in FY17 and FY18

**Earnst & Young - Parthenon**, Delhi/Singapore 2015-2017  
*Management Consultant, Corporate Finance & Strategy*

Strategy Consulting: Helped CXOs solve strategic problems such as market entry, cost optimization  
MA Due-Diligence: Provided investment thesis (Go/No go) to Private Equity Funds & MNCs on targets

**TVS Capital Funds Pvt. Ltd.**, Mumbai/Chennai, India 2012-2014  
*Analyst, Private Equity Investment Team*

Investments: Evaluated deals in Retail, Healthcare, Ed-Tech & Food-Tech; Pre-IPO deal - Wonderla  
Portfolio Operations: Medfort-Maxivision and Medplus

**Deloitte. Consulting LLP.**, Hyderabad, India 2011-2012  
*Management Consultant*

## LANGUAGE SKILLS & CERTIFICATIONS

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Machine: Python, SAS, STATA, MATLAB, R, C/C++, SQL, Verilog, VHDL, MS Office, Latex  
Human: English, Sanskrit, Odia, Hindi, Japanese, Spanish  
CFA Candidate; EdX - Machine Learning, Data Science

## IMPACT INITIATIVES & SERVICES TO LOCAL COMMUNITY

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Strategy and Compliance, CSR Council, Unisys Corp., Bangalore 2017-2019  
VP, Venture Capital and Entrepreneurship Club, ISB 2014-2015  
Area Director, Toastmasters International, Hyderabad 2011-2013  
Coordinator of Investments, Hyderabad Angels Network 2011-2013  
Team Leader, Youth Hostels Association of India (YHAI), Himalaya Treks 2010-2011  
Commander, National Cadet Corps, Air Wings, Bhubaneswar Circle 2001-2003

## OTHER INTERESTS

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Books (60-80/Year), Running (Official: 1 Full Marathon, 5 Half Marathons, several 10K runs),  
Value Investing, & Travel (Visited 20 countries across 4 continents so far)